

# Blue Cross & Blue Shield of Rhode Island (BCBSRI) Broker Commission Schedule

## New Business and Subsequent Renewals

### Large Group - Standard Schedule

Annual Paid Premium	Commission Percentage
\$0-\$100,000	4.0%
\$100,001-\$175,000	3.5%
\$175,001-\$350,000	1.5%
\$350,001-\$875,000	1.0%
\$875,001-\$1,750,000	0.5%
\$1,750,001-\$3,500,00	0.25%
\$3,500,001+	BCBSRI Consideration

### Large Group - Alternate Commission Arrangement

Commissions for Large Group Medical can be paid as an add-on to the premium rates based on the commission level negotiated during the group's proposal or renewal process. Commission reimbursement will be based on a percentage of the premium or a per-employee, per-month (PEPM) rate as approved by BCBSRI. The maximum commission for any single case in a twelve month period is \$200,000.

### Small Group

Group Size	Cost Per Contract
Group 1-50	\$20.00

### Blue Cross Dental

Annual Paid Premium	Commission Percentage
First \$5,000	10.0%
Next \$45,000	4.0%
Next \$200,000	2.0%
Next \$250,000	1.0%
All Excess	0.5%



**Blue Cross  
Blue Shield**  
of Rhode Island

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